

# Letter to Branches

For instant updates: <http://www.cwu.org> email: [info@cwu.org](mailto:info@cwu.org)  
150 The Broadway, Wimbledon, London, SW19 1RX Tel: 020 8971 7200 Fax: 020 8971 7300  
General Secretary: Billy Hayes ([www.billyhayes.co.uk](http://www.billyhayes.co.uk))

No: 746/10

Ref: 101

Date: 1<sup>st</sup> September 2010

To Postal Branches with Parcelforce Members  
To Parcelforce Depot Representatives  
To Regional Organisers

Dear Colleague

## **Parcelforce Worldwide and CWU Joint Statement Regarding the Reward Package Negotiations**

Further to LTB 589/10 please find attached for your information a copy of a joint statement regarding the above subject.

Branches and representatives are requested to ensure that this information is brought to the attention of members and posted on notice boards at the earliest opportunity.

Any enquiries in relation to this LTB should be addressed to Terry Pullinger, Assistant Secretary, email [dwyatt@cwu.org](mailto:dwyatt@cwu.org), quoting reference 101.

Yours sincerely

**Terry Pullinger**  
Assistant Secretary



Parcelforce Worldwide and CWU Joint Statement Regarding the Reward Package Negotiations

Following on from the joint statement released by Peter Macdonald, Director HR Parcelforce Worldwide and Terry Pullinger CWU National Officer, on the 2<sup>nd</sup> June 2010, we are issuing this joint statement to apprise you of the current position regarding the 'Reward Package' negotiations.

We are acutely aware that Parcelforce Worldwide employees and CWU members are becoming increasingly frustrated that we have not been able to finalise our negotiations. However we remain absolutely determined to resolve our differences through dialogue and agreement and the sentiments of our last joint statement hold firm.

These discussions are incredibly complex and difficult as we try to develop a reward package which seeks to reconcile recognition for past and future service with the prevailing economic climate.

Pay discussions inside and outside of our industry have faced similar pressures and many have ended in dispute situations that have proved damaging to managers, unions, the customers and especially the workers themselves.

Against that backdrop we are determined to avoid such a situation and therefore have agreed to ask ACAS to assist us, in a totally conciliatory capacity, to reach an agreement.

At the time of drafting this statement the arrangements are being made for those meetings to take place. In the meantime we thank you for your continued excellent performance as it is self evident that the stronger the company's performance the greater chance we have of reaching an acceptable agreement.

A handwritten signature in black ink, appearing to read 'Terry Pullinger', written in a cursive style.

Terry Pullinger  
Assistant Secretary  
CWU

A handwritten signature in black ink, appearing to read 'Peter Macdonald', written in a cursive style.

Peter Macdonald  
Director HR  
Parcelforce Worldwide

1<sup>st</sup> September 2010